

# Meet Your Speaker



## Timothy Dean Smith

Leadership Speaker, Coach, Podcast Host

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First-Time Leaders

*Accelerated*<sup>SM</sup>



Are you prepared to lead people?





After college I began to realize the powerful impacts of education, which makes all professions possible. I find learning and sharing insight inspiring. Specifically, teaching you how to assess and accelerate the development of the right people, for the most important responsibility in the world, leading people. My career spanned over four decades for leader development and culture improvement. What I learned over those decades, I teach you in hours, so you and others benefit for a lifetime.

My personalized virtual and in-person learning sessions, contain the right mix of insight, audience participation and appropriate humor. I stimulate thought and trigger inspiration to improve your behavior. You will be prepared to solve and prevent three common people skills problems. I understand the positive impact of people-centered leaders and future-proof cultures. I teach you how to achieve this reality. I can't predict the future; I prepare you to create it.

## **Keynotes / Workshops / Coaching**

### **Endangered People Skills, Communication Paradox**

Communication is the foundation of relationships and relationships are the essence of our existence. Our two most important people skills are being eroded. You will experience the emotions and feelings of the Communication Paradox. You will be able to explain how the Communication Paradox is eroding our people skills and how to solve it.

### **Peer to Leader, Now What?**

Leadership is one of our most important people skills, yet sixty percent of first-time leaders fail. You will be introduced to how organizations unintentionally lose their best people and simultaneously wreck their culture in three easy steps. You will be given the tool to prevent this expensive and emotionally devastating failure.

### **Sunday Feelings About Monday Mornings**

Culture is how you feel Sunday evenings about Monday mornings. Sixty seven percent of employees are disengaged. You will be introduced to two concepts I pioneered, Mynd Time<sup>SM</sup> and Contagious Performance Improvement<sup>SM</sup>, the future-proof culture. I will teach you how to make this future-proof culture your reality, beginning with a culture self-assessment, performed "old-school".

**Schedule** our "get to know each other" conversation, to understand your goals and how I can help.

**"Coach people, manage processes and get out of their way."**

Timothy Dean Smith



## Testimonials

"I first met Tim over conversation and had the opportunity to work with him recently with family members on communication and emotional intelligence in professional application. We were very satisfied with his mentoring skills and enthusiasm. He made a big difference. Thanks Tim!" **George S., Global Instructor**

"Tim's passion for coaching and commitment to performance improvement is exactly what we needed. In a few short months, the team began setting monthly revenue records." **W. Michael S., Vice President, Finance**

"I have had numerous opportunities to work with Tim both during our years together at IBM and for several years while providing performance improvement and cost reduction solutions in the manufacturing, healthcare, facilities management and other service industries. Tim is well versed in a broad range of organizational improvement principles and the effective use of problem-solving tools and techniques. His base of knowledge, customer focused approach and personal integrity makes him fully qualified to assist any client in their quest for organizational excellence." **Art J., Quality Systems & Procedures Analyst**

"Tim nailed it! In one presentation, he gave valuable tips that will change the way I communicate from now on!" **Ginny T., Senior Business Advisor**



"I went to the workshop on "Communication" that Tim presented on 09/11/2018. Tim's content was right on and he did a great job keeping our attention throughout. Now we have to practice what he taught." **Ken, A., Owner**

"Tim, you did a great job at our recent management conference. We all need to be reminded of the things that create a working environment where people feel valued and your presentation did that. I know our staff will reflect on the presentation and improve communications." **Ed S., Vice President of Human Resources**



"Tim provided valuable insight and tips in his customized presentation, which was delivered with enthusiasm and conviction. The audience feedback was all positive with regard to the knowledge he shared, the examples he cited and the key points of learning he summarized for us. Everyone walked away with something they could apply in their personal and professional lives and the materials he provided to the group were valuable reminders of his presentation." **Doug H., HR Manager**

"Thank you for doing such a great job training our staff on performance improvement today. I really appreciate how you truly listened to what we needed to cover and did an excellent job delivering the material." **Debra M., Vice President**

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